

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05635 141737Z

14

ACTION COME-00

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R 141451Z MAY 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 4908

UNCLAS LAGOS 05635

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PROGRESS REPORT: AMOFFICE TECHNICAL SALES SEMINAR JUNE
21-22, 1976

1. EMBOFF HAS PAID IN ADVANCE FOR SEMINAR HALL FOR JUNE 21-22
AMOFFICE TECHNICAL SALES SEMINAR. SIX DOUBLE ROOMS HAVE BEEN
RESERVED AND TWO JUNIOR SUITES FOR JUNE 20-25 AT MAINLAND HOTEL
AND SIX DOUBLE ROOMS AT BRISTOL HOTEL. 200 SQUARE METERS FOR
BELL AND HOWELL HAVE BEEN SECURED AT NO CHARGE. STILL TRYING TO
GET LARGE SUITE FOR R.C. ALLEN INC.

2. COMPANIES SHOULD NOTIFY EMBASSY IMMEDIATELY OF AIRWAY BILL
NUMBER AND DATE OF ARRIVAL FOR CUSTOMS CLEARANCE OF AIRFREIGHT
MERCHANDISE. AIRFREIGHT SHOULD BE SENT TO AMERICAN EMBASSY,
LAGOS, NIGERIA.

3. REPRESENTATIVE OF 3M DAN ARNST SEEMS VERY POSITIVE OF
PARTICIPATION. EMBOFF SHOULD GET DECISION MONDAY MAY 17 WHEN HE
RETURNS TO LAGOS. JOHN HOPE, AMCONSUL IBADAN, IS WORKING HARD
ON ROUNDING UP HEWLETT-PACKARD REPRESENTATIVE IN NIGERIA.
MIKE BURNETT OF RANK ZEROX IS RE-THINKING PARTICIPATION.
EMBOFF HAS ALSO TALKED WITH REPS OF NCR, ATLAS AND BURROUGHS.

4. USIS WILL ASSIST IN PRINTING BROCHURES AND PAPERS.
CROSBY

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